

It's the people that make a difference, and we believe in developing the best – Are you ready for the Challenge?
Grow with us, and have a part in making Huron Tractor the “Right Choice” for our Customers!

Huron Tractor is one of John Deere's largest partners in Canada, with nine locations servicing Southern Ontarians from East to West.

Our approach to business has always put the customer first. We're proud to serve a community of customers that spans agricultural and commercial organizations to homeowners, with one of the largest inventories of machines and parts in Canada.

Parts Counterperson

Location: Exeter, Ontario

Position Type: Full-Time Permanent

Job Responsibilities

- Responsible for sourcing and sales of all parts and accessories to existing and prospective customers through exceptional service
- Recommending parts required based on customer information.
- Looking up and locating parts in inventory or ordering parts from suppliers.
- Generating quotes and completing orders as per customer requests.
- Negotiating key sales issues and handling objections as required.
- Assisting customers post sale with any warranty and/or service needs.
- Explaining warranty coverage to customers (as applicable).
- Answering and making sales calls as needed.
- Loading and unloading parts deliveries
- Checking all load related documents to ensure shipments are complete and accurate
- Maintain retail sales floor to meet dealership standards and ensure customer satisfaction
- Take a pro-active approach to inventory control by assisting and/or reporting discrepancies
- Assist in accurately receipting and unpacking parts to keep stock in proper locations
- Selling and answering customer questions on Stihl and Honda equipment

Qualifications

- 2 years previous experience in similar position with a high degree of product knowledge.
- Must be a team player with the ability to build strong relationships with customers and fellow co-workers.
- Knowledge of Agriculture preferred
- Must possess good written and strong verbal communication skills.
- Able to work flexible and extended hours.

Please forward resumes with cover letter stating how your qualifications and experience fit with the position. Apply in confidence to hr@hurontractor.com by January 18, 2019. We thank all for applying however only those selected for an interview will be contacted.

Huron Tractor is an equal opportunity employer and welcomes applicants from all backgrounds to apply “Accommodations will be made for applicants with disabilities”