

## INTERNAL POSTING

### Parts Counterperson

Location: Blyth, Ontario

Position Type: Full-Time Permanent

#### Job Responsibilities

- Sourcing and sales of all parts and accessories to existing and prospective customers through exceptional service
- Recommending parts required based on customer information.
- Looking up and locating parts in inventory or ordering parts from suppliers.
- Generating quotes and completing orders as per customer requests.
- Negotiating key sales issues and handling objections as required.
- Assisting customers post sale with any warranty and/or service needs.
- Explaining warranty coverage to customers (as applicable).
- Answering and making sales calls as needed.
- Loading and unloading parts deliveries
- Checking all load related documents to ensure shipments are complete and accurate
- Maintain retail sales floor to meet dealership standards and ensure customer satisfaction
- Take a pro-active approach to inventory control by assisting and/or reporting discrepancies
- Assist in accurately receipting and unpacking parts to keep stock in proper locations
- Selling and answering customer questions on Stihl and Honda equipment

#### Qualifications

- 2 years previous experience in similar position with a high degree of product knowledge.
- Must be a team player with the ability to build strong relationships with customers and fellow co-workers.
- Knowledge of Agriculture preferred
- Must possess good written and strong verbal communication skills.
- Able to work flexible and extended hours.

Please forward resumes with cover letter stating how your qualifications and experience fit with the position. Apply in confidence to [hr@hurontractor.com](mailto:hr@hurontractor.com) by March 19, 2019. We thank all for applying however only those selected for an interview will be contacted.

**Huron Tractor is an equal opportunity employer and welcomes applicants from all backgrounds to apply “Accommodations will be made for applicants with disabilities”**