

Grow with us, and have a part in making Huron Tractor the “Right Choice” for our Customers!

Huron Tractor is one of John Deere’s largest partners in Canada, with nine locations servicing Southern Ontarians. We’re proud to serve a community of customers that spans agricultural operations, commercial enterprises and homeowners, with one of the largest inventories of machines and parts in Canada.

Branch Manager

Location: St. Thomas, Ontario

Position Type: Full-Time Permanent

Due to a retirement we have a need for a Branch Manager. Reporting to the Executive Team, the Branch Manager is responsible for supervising the overall performance of employees within their store while increasing market share in their assigned territory, managing financial performance of the store, and ensuring that customer needs are met.

Why Huron Tractor?

Our commitment to great customer service starts with the great people on our team. We take pride in helping our employees develop careers that reward, enrich and grow with the individual. We offer:

- Training opportunities through John Deere, as well as internal training
- Competitive compensation
- RRSP’s and extended benefits
- Bonus Programs
- Employee Discounts
- Excellent team environments, with a Social Committee that plans great events

Job Responsibilities

- Executes the business plan and achieves financial performance, including sales, budgets and cost control, according to established goals for their location
- Develops and maintains a positive relationship with all existing and new customers and resolves any elevated customer issues
- Ensures that appropriate communication takes place within and across all departments which includes leading regular department management / employee meetings
- Communicates and Mentors the Huron Tractor Values, Principles, Vision and Mission within their location
- Ensures the successful planning and execution of marketing activities and events
- Oversees maintenance, security and a professional appearance of the facility and property
- Represents the company for the sale of machinery to key customers as needed
- Must follow H&S procedures and be a key driver to the Health & Safety regulations for all employees

Required Skills and Qualifications

- 5+ years’ experience in a dealership environment. Having a Parts or Service management background or experience in a Sales role would be preferred, but candidates with other management experience would be considered.
- Understanding of the Agricultural industry would be an asset.
- Knowledge of financial metrics, and a solid understanding of sales, parts and service operations
- Bachelor’s degree in Agriculture, Business or relevant work experience

Please forward resumes with cover letter stating how your qualifications and experience fit with the position. Apply in confidence to resumes@hurontractor.com no later than November 20, 2020 by 4:00 pm. We thank all for applying however only those selected for an interview will be contacted.

**Huron Tractor is an equal opportunity employer and welcomes applicants from all backgrounds to apply
“Accommodations will be made for applicants with disabilities”**